

Company Information



John R. Ciulla
Chairman, President & CEO

Who We Are

Webster Bank is a leading regional bank with \$32.7 billion in assets. We are a community-minded, values-guided bank focused on helping customers achieve their financial goals. Putting people first, Webster bankers take the time to understand what matters most to our customers, responding with personalized solutions and acting with responsibility, respect, ethical behavior, citizenship and teamwork.

Stats-at-a-Glance

\$32.7

BILLION
in assets

\$21.8

BILLION
in loans

\$26.4

BILLION
in deposits

WBS

ON THE
NYSE*



156 BANKING CENTERS
from Westchester, NY
to Boston, MA



HEADQUARTERS
Waterbury, CT



301 ATMS



22 COMMERCIAL BANKING OFFICES
throughout the Northeast



3 MILLION HSA ACCOUNTS
HSA Bank is the leading bank administrator of HSAs in the US



3,400+ BANKERS

Lines of Business

COMMERCIAL BANKING

With a focus on building relationships, provides lending, deposit, and treasury payment solutions to companies with annual revenues greater than \$25 million. Private Bank provides services to high net worth individuals and institutional clients.

COMMUNITY BANKING

From Personal to Business Banking, the Community Bank delivers personalized financial solutions through our network of banking centers, ATMs, 24/7 Customer Care Center and online/mobile services.

HSA BANK

HSA Bank is the leading bank administrator of health savings accounts (HSAs) based on assets under administration. It also delivers health reimbursement arrangement (HRA) and flexible spending account (FSA) administration services to employers and individuals in all 50 states.



Support our communities

We give more than \$5 million annually to nonprofit organizations across our footprint. That investment includes donations made through philanthropy, contributions made through the Community Reinvestment Act (CRA), and sponsorship of organizations that help strengthen the well-being of our cities and towns through the arts, and business growth that drives economic stability. In addition, our bankers volunteer an estimated 130,000 hours of their time annually, in and out of the workplace, to support causes that are meaningful to them and that provide the necessary skill sets that are so important to nonprofit organizations.



\$5

MILLION

ANNUAL GIVING



130,000

HOURS

WEBSTER BANKERS
VOLUNTEER ANNUALLY

Awards and Recognition

Forbes America's Best Banks 2020

Forbes For the second year in a row, Webster was recognized by Forbes as one of 75 of the World's Best Banks in the U.S. Webster was one of only three in Connecticut. Market research firm Statista surveyed more than 40,000 customers around the globe for their opinions on their current and former banking relationships. Banks were rated on general satisfaction and key attributes like trust, fees, digital services and financial advice. For the second year in a row, Forbes also recognized Webster in its 2020 America's Best Banks as the highest-ranked Connecticut-based bank on the list of 100 largest publicly traded banks and thrifts based on their growth, credit quality and profitability.

No. 1 SBA Lender



For the second year in a row, Webster Bank was recognized as New England's top U.S. Small Business Administration (SBA) lender, by dollar volume of 7(a) loans. Webster placed among the top 100 SBA lenders nationwide, as it partnered with SBA to more effectively connect small businesses with needed capital. Webster's total SBA loan volume was \$82.4 million for 2018-19, up 20% over its 2017-18 total of \$68.5 million.

2020 Women on Board



For the second year in a row, 2020 Women on Board recognized Webster as a "W" Winning Company for its commitment to board diversity. 2020 Women on Board is a nonprofit education and advocacy campaign committed to raising public awareness about the value of gender-diverse boards with at least 20% women directors, and educating women how to navigate their careers toward serving on boards of directors.

Ranking Banking No. 1 in the Northeast

Webster Bank was named best overall bank in the Northeast in Bank Director's annual Ranking Banking study, which identified the top public U.S. retail and commercial banks between \$10 billion and \$250 billion in assets within each region. Webster was also the top bank in the region in three categories: Best Technology Strategy, Best Board and Best Small Business Strategy.

For information on additional Awards and Recognition, [click here](#).

Our mission

To help individuals, families and businesses achieve their goals.

Our vision

We strive to be among the highest performing mid-sized banks in the country.

Our values

Called *The Webster Way*, our values define us and set us apart in the marketplace.

- We take personal responsibility for meeting our customers' needs.
- We respect the dignity of every individual.
- We earn trust through ethical behavior.
- We give of ourselves in the communities we serve.
- We work together to achieve outstanding results.

Contact

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